



Entrepreneurship

Mr. Klimkiewicz



Course Overview

Entrepreneurship focuses on recognizing a business opportunity, starting a business, operating and maintaining a business. Integration of accounting, finance, marketing, business management, legal and economic environments will be developed throughout projects in this course. Working to develop a business plan that includes structuring the organization, financing the organization, and managing information, operations, marketing, and human resources (basic principles of starting a business) will be a focus of the course. There is a capstone project for this class is "Market Day" where students will develop their own business which includes making and selling a product of service. This could involve time spent outside of school to prepare. Students will be allowed to keep all profits from their endeavors and supplies will be provided.

Course Objectives

By the end of this course you will be able to demonstrate a good understanding of the principles, processes and vocabulary related to the following areas:

- | | | |
|-----------------------|-----------------------|---------------------|
| • Accounting | • Finance | • Marketing |
| • Business Management | • Business Law | • Economics |
| • Market Structures | • Costs of Goods Sold | • Pricing Decisions |

Required Materials

1. Paper (Notebook)
2. Pencil

Classroom Rules and Expectations

1. Follow the classroom rules and expectations (see attached lists).
2. Be on time to class. To be on time for class you must be in your seat, with your materials, ready to go when the bell rings.
3. If absent, it is your responsibility to find out what you missed.
4. Cell phone usage is not allowed during class.
5. Computer usage is for class work only.

Tests and Quizzes

Tests and quizzes will cover the material from class and from homework. If you work hard, complete your assignments, and come in for help when you need it, you should do well in this course.

Assignments

Assigned work will be an important piece of the learning process in this class. While traditionally called homework, I prefer the term "assignment" because for most assignments I will provide some time in class to complete work and ask any questions that the student may have. These assignments allow students the chance to practice the skills learned to find out where they still have questions. If you do not do your assignments, you will miss out on the opportunity to find out what questions you have, and to get those questions answered. Assignments will not be accepted after the school-wide Missing Work Deadlines and as such will be given a permanent zero in the gradebook.

While I will grade assignments, I will not be grading them on a daily basis. I believe your grade should be based on what you know of the subject. As such, your grade will be calculated using the total points you receive from your graded assignments, quizzes, tests, projects and other activities. By doing your assignments, you can ensure that you are prepared for the material that will be covered in your quizzes and tests.

Workplace Professionalism

With this being a business class, there are certain expectations that will be incorporated into your grade. Included in this is attendance, being on time, working on the tasks assigned, participating in in-class discussions, and being respectful of all those in class (teachers, peers, & guests).

Actions that are not considered on task and will detract from your Workplace Professionalism grade are:

- Smartphone usage (unless prior permission is granted)
- Computer usage not related to the course (games, social media, etc.)
- Bugging your neighbor
- General horseplay

It is your responsibility to find out if you missed any assignments while out of class. You can do this by talking to the teacher, talking to peers, or checking google classroom.

Absences

If you are absent for any reason, it is your responsibility to find out what you missed. The expectation is that you check the resources available to you, before you come to ask the teacher what was missed.

If you miss a test or a quiz due to an absence you must schedule a time with me to complete the task. This is typically done during office hours, but can be done via appointment either at lunch, before school, or after school. It is your responsibility to talk to me about this.

Each day I will post the given work for the day in Google Classroom. If you forget what was assigned, or if you are absent, please check the Google Classroom site to obtain your missing work. After you have done this, check in with me to see if there was anything else that you missed.

Grades

Grades will be determined by the percentage of total points accumulated during the semester. Grades will be given as follows:

A	90 – 100%
B	80 – 89%
C	70 – 79%
D	60 – 69%
F	≤59%

In Class Films

There may be an opportunity to watch some films in class to help reinforce some of the economic concepts covered in class. Some of the films that may be viewed include:

The Founder - 2016 – The story of Ray Kroc, a salesman who turned two brothers' innovative fast food eatery, McDonald's, into the biggest restaurant business in the world, with a combination of ambition, persistence, and ruthlessness.

The main concept covered in this film is that of starting a business.. *IMDB rating 7.2/10*

Contact Information

Please feel free to contact me at any time. I am best reached by email, but if you call and I am not available, please leave a message and I will return your call as soon as I am able. My prep periods are 2nd and 6th periods. I will be available to meet by mutually agreed upon appointment before and after school.

Steve Klimkiewicz

(406) 728-2402 x6069

sdklimkiewicz@mcpsmt.org